

## **Newbie Article Secrets**

## How To Get Free Traffic & Sales With This Simple Article Marketing Method!

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## **Table of Contents**

Article Marketing Explained	5
4 Things ALL Articles Must Have	7
How to Create an Outline For All of Your Article	9
5 Easy Ways To Get Your Creative Juices Going	10
Before Submitting To Article Directories	11
Red Hot Tips To Get Your Articles Read	13
Writing a Resource Box that Makes People Click	15
If You Hate Writing Articles	17
Recommended Resources	18

## **Article Marketing Explained**

Writing and submitting articles is one way of getting traffic to your website for **FREE**. As an additional bonus, this "free" method can boost your sites and sales, doubling and even tripling your income.

#### How does this work?

Write articles relating to your 'niche', 'keyword' or website and submit them to "article directory" websites which allow free submissions of your articles. It's easy to do, takes little time to write a short (400 word) article and can increase your website traffic and product sales.

#### How can article writing boost traffic and income?

When you submit an article on the free content site, you're entitled to add a link to your own website. Readers, after reading your articles, may find your link and click on the link to pay your website a visit.

Having your article published on the free article directory sites benefits you in two main ways...

- 1. Google loves article directory websites so you can borrow their authority and get your article ranked high on Google for the keyword 'search term' you're targeting.
- 2. Any article you publish is available for web-wide syndication, as other webmasters may wish to publish your article on their site.

If they choose to republish your article, they must include a link back to your site. And anyone who reads the article on that site can still click on the link to visit your site.

As the list of your published articles grows larger, and more and more of them are appearing on different websites, the total number of links to your site also increases. Major search engines are placing a lot of significance on incoming links to websites so they can determine the importance of a certain site.

The more incoming links the website has, the more importance search engines attach to it. This will then increase your website's placement in the search results.

## The New 'Article Marketing' Method?

Just like Article marketing, Youtube video posting (video marketing) is one of the hottest ways to drive drive for free to your website. This Youtube Bully course shows how newbies can **make \$3000 a month doing 30 minutes work with Youtube** video marketing!

Click Here To Download The Youtube Bully Case Study: How to Make \$3000 A Month On Youtube!

See how easy that is?

Search engines will rank your published articles (and youtube videos) because you're publishing on a site that already has authority and love with Google. So once someone searches for your keyword on Google, there is a good chance your article or video will show up on the first page, and if you're really clever, you can have multiple listings on the first page.

And to think, just a tiny amount of effort on your part (writing and submitting) was used to bring them to your site. **Just your published articles and the search engines.** 

It is no wonder why many webmasters are suddenly reviving their old writing styles and taking time to write more articles about their site than doing other means of promotion.

Getting their site known is easier if they have articles increasing their links and traffic and making it accessible for visitors searching the Internet. Since many people are now taking their buying needs online, having your site on the search engines through your articles is one way of letting them know about you and your business.

The good thing with articles is that you can write about things that people want to know about. This can be achieved in a light mood but in a professional manner, with a little not-so-obvious sales pitch added.

If you think about it, only a few minutes of your time is spent on writing one article and submitting it to a free content site. In the shortest span of time, these are also distributed to more sites than you can think of. Even before you know what is happening, you are getting more visitors than you previously had.

If you think you are wasting your time writing these articles, fast forward to the time when you will see them printed and wide-spread on the Internet. Not to mention the sudden attention and interest that people are giving your website and your products or services.

Try writing some articles and you will be assured of the sudden surge in site traffic, link popularity and interest. Before you know it, you will be doubling and even tripling your earnings.

Nothing like getting benefits for something you got for free!

## **4 Things Every Article Must Have**

The importance of articles on today's websites and Internet based companies are immeasurable. They dictate a lot in the success and the drive of traffic onto your site. It has become a key element in making a site work and earning a profit. A website operator and owner must have the good sense to include articles on his or her site that will work for them and earn them the many benefits articles can give to their site.

Articles have been known to be the driving force in driving traffic to a website. Articles are a factor in giving sites high rankings on search result pages. The higher a site ranks the bigger slice of the traffic flow pie it gets. With a huge number in traffic flow, there are more profits and more potential for other income generating schemes as well.

But, it is not just about stuffing your site with articles; they have certain requirements as well. These requirements must be met to obtain the maximum benefits an article will provide for your site. A well written article will catch the eyes and interest of your customers and keep them coming back for more. They will also recommend your site to others.

Here are some tips to help you and assist you in writing your articles. Below you will read about four things all articles must have to make them successful and helpful in making your site a profit earning and traffic overflowing site.

#### 1. Keywords and Keyword Phrases.

An article must always be centered on the keywords and keyword phrases. As each website visitor goes to a site, there are those who are just merely browsing but actually looking for a specific something. When this happens, a searcher usually goes to a search engine and types in the keywords they are looking for (e.g. Toyota Camry, Meningitis, Tax Lawyer and Etcetera). It could be anything they want.

The important thing is that you have an article that has the keywords that are related to your site. For example, if you maintain an auto parts site, you must have articles about cars and their parts. There are many tools on the Internet that provide a service in helping a webmaster out in determining what keywords and keyword phrases are mostly looked for. You can use this tool to determine what keywords to use and write about.

#### 2. Keyword Density

Now that you have your keywords and keyword phrases, you must use them fully. An article must have good keyword density for a search engine to "feel" its presence. Articles should have at least ten to fifteen percent of keyword density in their content for search engines to rank a site high in their search results. Getting a high rank is what articles do best for a site.

Keyword density is the number of times a keyword or keyword phrase is used in an article. The number varies depending on the number of words used in an article. An effective article must have a keyword density that is not too high or too low. With a very high density, the essence of the article is lost and may turn off a reader as well as the search engines. It comes off as overeager. A low number may be ignored by the search engines.

#### 3. Good Article Content

Like what is stated above, you cannot just riddle an article with keywords. They must also be regarded as good reading materials. Articles must be able to entertain people as well as provide good information and help with their needs. Articles should be written well with correct spelling and good grammar. If you want people to trust you, make your work good and well thought out.

People respond well to figures, facts and statistics. Try to get great information and as many facts as you can. A good and well written article will boost your reputation as an expert in your chosen field or topic. As more people believe in you, they will be able to trust you and your products.

#### 4. A Link To Your Site In The Bio (Resource) Box

And another important thing to remember: if you are going to submit articles to E-zines and/or contribute your articles to newsletters and other sites, DON'T ever forget to include a link to your site. A little resource box with a brief description of you and your site should always be placed right after your articles that you have submitted. If people like your articles, they will most likely click on the link directing them to your site.

## How to Create an Outline For Your Article

No matter how many times a person has done it, writing articles has proven to be a task many try to continuously avoid.

While there are a great number of people who do not have the same attitude to article writing as others, there are still those who would rather walk on piping hot coals than do some article writing. What sets some people apart from others towards article writing is that they are prepared and have some methods and procedures when writing articles.

One of the methods you can use to prepare yourself for writing an article is creating an outline first. Creating an outline for all your articles makes you prepared. You have an idea of what to do first and make a plan for your succeeding steps. Being prepared makes the job easier and faster. Being organized will allow you to get rid of any disorientation.

If you're like me and don't want to spend time creating an outline for your articles, and would much rather be able to follow a pre-made outline that works every time for any topic, I highly recommend you check out **Instant Article Factory**.

With the tools available there, you simply fill in the blanks following one of their several outlines and your articles can be finished in as quick as 5 minutes.

The truth is that thinking of what to write is just as if not more time consuming than actually writing. With *Instant Article Factory* almost all the thinking part is done for you. Actually, it's more like the thinking and 90% of the writing is done for you. You really should see how awesome this tool is!

An outline can act as the design or blueprint for your article. This will guide you in creating the introduction, body and conclusion of your article. Here at this point, you can write down some of the ideas and sentences that you feel will look good in your article. This could be some of the focal point that could help make your article creative, interesting and appealing to a reader.

A carefully planned and fully prepared project guarantees and ensures a problem and worry free procedure that can virtually go without any hassles.

Creating an outline for all your articles will **help you breeze through writing an article** in no time at all. Here I will provide you with some tips and guidelines on how to create an outline for all of your articles.

Do a bit of brainstorming and jot down your brilliant ideas first. Think of some ways to attract the interest of your reader. Designate a time frame where you can write down all the ideas that you can use for your articles. By this time you should have done all your research and information searching. Review and reread your ideas and notes, gain mastery and sufficient familiarity with your topic so that writing them down later on will be easy for you.

The next step is to discover your sub topic and sub titles. As you provide a first sentence for your article, one that immediately grabs the attention of your reader, you need some as well for your sub topics. To be concise, you will need to get all the facts that will support and go against your point.

These are the frames or skeleton of your article. Now it's time to add the flesh and the meat of your article. You will need to connect all your paragraphs and sub topics. This

will form the body of your article. While the introduction will usher in the ideas of your paragraph, you will also need a conclusion. The conclusion will wrap up your points and drive in what you are saying in your article.

The outline for your article will also require you to write a draft first. This may take more than one attempt but remember that it is called a draft for a reason. Your outline will be perfected as each draft is written and this draft is meant for *your eyes only* so there's no reason to feel embarrassed. As you go on, you will clearly see the bigger picture and write an article that will perfectly suit what is demanded of it.

**Re-read what you have written down**. Always refer to your outline so that you won't drift away from what you had first written down. It's hard not to be caught in the moment and get lost in your writing frenzy. Your outline will help you keep in track. All those hours spent in outlining your article will not go to waste. This will serve as your guide in writing articles. Trust and rely on your outline because this will prove to be a very helpful tool in writing all of your articles.

# 5 Easy Ways To Get Your Creative Juices Going

Writing an article doesn't just mean putting thoughts into words then typing and writing it. You have to capture the interest of your readers and get them to keep on reading. To send your message across you have to get the attention of the reader and have a firm grasp of their interest and pique their curiosity.

The main ingredient in baking up an article is a large dose of creativity. While creativity may come naturally to many people, some just get into a block or something to that effect that can drive them crazy. Many writers have literally torn their hair out when they get writer's block and just can't seem to get their creative juices flowing.

Putting words into images in the reader's mind is an art. A clear and crisp description requires a certain flair that only creativity can provide. Similes and metaphors help a lot, but the way an article gets entwined word for word, sentence by sentence then paragraph by paragraph into a whole article develops the essence of the article.

So just what do you have to do when nothing comes to mind? There are no surefire ways to get the perfect ideas but there are easy ways to get your creative juices flowing. No one can guarantee you of having the perfect mindset but many methods may aid you in achieving that state of mind. Here are five easy ways for that.

#### 1) Keep a diary or a journal with you always.

Ideas can be triggered by anything you may hear, see, or smell. Your senses are your radar in finding great ideas. Write all of them into a journal and keep it with you for future reference. You may also write down anything that you have read or heard; someone's ideas could be used to develop your own ideas and this is not stealing. Remember that ideas and creativity can come from anywhere; it's the development of the idea that makes it unique.

#### 2) Relax and take time to sort things out.

A jumbled mind cannot create any space for new ideas. Everyone must have a clear mind if one wishes to have their creativity in full speed. Get rid of all obstacles that can be a hindrance to your creativity. If you are bothered by something, you cannot force your mind to stay focused.

Try to relax whenever you can and think about your experiences and interactions with others. Your experiences are what shape your mindset and your opinions which could be reflected in your writings. Try to discover yourself, find out what triggers your emotions. Discover what inspires you and what ticks you off. You can use these emotions to help you in expressing yourself and your ideas: with this you can grow creatively.

#### 3) Create a working place that can inspire your creativeness.

Your working place can be quite a hindrance if it doesn't make you feel happy or relaxed. Creativity comes from being in a good state of mind and a messed up workplace that causes distraction won't be conducive in firing up your creative flow.

Surround your working place with objects that make you happy and relaxed. You may put up pictures, or scents, objects that inspire, or anything that can get your creativeness cranking. A clean and well organized workplace also gets rid of distractions and unwanted hindrances. With a good working place, you can work in peace and never notice the time pass by.

#### 4) Set the mood.

Setting the mood requires you to just go with the moment or to induce yourself to feeling what makes your mind work best. Finding out what makes you tick could help you find ways to get your creative juices flowing. Set the pace and tempo for your mood and everything else will follow.

There are many ways to set the mood. Some writers have been known to use alcohol, a little sip of wine to stir up the imagination. Some like some mood music while others let the lighting of the environment create the mood.

#### 5) Go on a getaway and just do something crazy.

Letting yourself go and have fun produces adrenaline that can make your imagination go wild. Take an adventure or a solemn hike. Whatever it is that is unusual from your daily routine can take the rut out of your schedule. In no time at all, your creativeness will make use of that experience and get your imagination to go into overdrive.

## **Before Submitting To Article Directories!**

To all writers and non-writers out there, now is the time to start digging up those creative writing skills.

With modern communication technology comes the popularity of information-based marketing, which is one of the oldest and most effective techniques in getting targeted prospects to sites and converting them into buyers. This is why article writing, submissions and publications are also getting popular.

There are already many tools that people can use to make the process of distributing their articles easier. Though this is invaluable in getting the contents more exposure, this is only half of the story.

Let us take a look first at the **common mistakes** that some people make before submitting their contents to article directories:

#### 1. Confuse the reason to promote the articles with the reason to write them.

In article writing, there are three key benefits why you are promoting them; branding, lead generation and promotion, which are all part of your optimization efforts.

But there is only one reason why you write an article, and that is to inform your audience. If the article is not focused on this primary and most important purpose, it will fail to achieve the three promotion benefits because no one will be interested in reading them.

You need to figure out first how to get people to read what is in your article, then make them click on your resource box. You can achieve this by producing better contents.

#### 2. Fail to maximize the promotional opportunities of article marketing.

You may know already that your articles can help you generate additional links back to your site. But do you know that you can get more visitors and better search engine results from those same articles?

Mention keywords at strategic places. Just be sure not to overdo them. Some people even use anchor texts which is also an effective method. But it is important to know that majority of the directories are not able to support this.

Remember that is not only about the links back to your site. Part of doing well in your article marketing is getting picked up by publishers with a large number of audiences and gaining the ability of leveraging other brands because of the quality of your work. Better search engine results also are great benefits.

But these things do not put much money in your pocket. There are other factors that can turn your article marketing efforts into an opportunity that can boost your earnings and not just increase the number of visitors to your site.

Start out with a plan and see to it that your article serves the function that you intended it to have.

#### 3. Publish content that does not help your readers.

Maybe in the process of writing articles, you are thinking that all that you wanted was links back to your site. And any visitors it can generate are fine. Guess what? Not all article banks and directories are going to accept your content automatically. Often they have some guidelines and specifications on the articles that they are accepting.

You can double the number of sites you can submit to by writing articles that the directories want to share with other people. All it takes is one publisher with a hundred thousand readers to increase your potential audience overnight.

Write the articles that publishers want in their publications if you want your article marketing to work the most effective way for you. This also means you have to obey the standard guidelines, spell checks, carry out research on a good topic and even hire a writer to produce a good content on your behalf.

In the end, it is all really a matter of choice on your part. You can start getting a little exposure from increased links back but on a very basic level. Or enjoy massive exposure from a little extra time making quality contents.

It is your choice. You may not be aware of the fact that an article submitted on directories is not meant to have the same level of exposure as highly-targeted content ones geared to a narrow group of people.

Learn the difference between these two and it will surely help you know what kinds of articles to write and to submit.

## **Red Hot Tips To Get Your Articles Read**

There are many people who dread having to write papers or articles. Many just feel like it seems to be too much work and it all just goes to waste when no one reads them. To some people, reading articles seems like work too, especially if the article is boring and very bland. Well, articles are supposed to be read, that's their purpose: to impart your message and information. If it is not read then it is a waste of time and effort.

But all the same, articles have to be written to be read. It's just a matter of making them good. Making a good article doesn't have to be strenuous and straining. There are just some points which you need to be reminded of, and some guidelines to follow. Once you get the hang of it, writing articles can be fun, as well as profitable for you and your site.

Of course, writing articles must be about something you know about. That's why if you own a site, you are probably knowledgeable about that certain topic and theme. When you write about it, you won't have a hard time because you already know what it is and what it's about. It's just a matter of making your articles creative and interesting.

To make sure that your articles get read and enjoyed, here are six **red-hot** tips to get your articles read. These tips will make your articles readable and interesting.

#### 1) Use short paragraphs.

When the paragraph are very long, the words get jumbled in the mind of the reader just looking at it. It can get quite confusing and too much like hard work to read. The reader will just quickly disregard the paragraph and move on to much easier reading articles that are good to look at as well as read. Paragraphs can be a single sentence, sometimes even a single word!

#### 2) Make use of numbers or bullets.

As each point is stressed out, numbers and bullets can quickly make the point easy to remember and digest. As each point, tip, guide or method is started with a bullet or point, readers will know that this is where the tips start and get stressed. Format your bullets and numbers with indentations so that your article won't look like a single block of square paragraphs. Add a little bit of flair and pizzazz to your article's shape.

#### 3) Use Sub-headings to sub-divide your paragraphs in the page.

Doing this will *break* each point into sections but will be still incorporated into one whole article. It will also be easy for the reader to move on from one point to another; the transition will be smooth and easy. You will never lose your reader's attention as well as the point and direction to where the article is pointing.

#### 4) Provide a good attention-grabbing title or header.

If your title can entice a person's curiosity you're already halfway to getting a person to read your article. Use statements and questions that utilize keywords that people are looking for. Provide titles or headers that describe your article's content but which should also be short and concise.

Use titles like, "Tips on making her want you more", or "How to make her swoon and blush" .You could also use titles that can command people, for example, "Make her yours in six easy ways". These types of titles reach out to a person's' emotions and makes them interested.

#### 5) Keep them interested from the start to the finish.

From your opening paragraph, use real life situations that can be adopted by the reader. Use good descriptions and metaphors to drive in your point, just don't over do it. Driving your examples with graphic metaphors and similes will make it easy for them to imagine what you are talking about. Make the experience pleasurable and enjoyable for them.

#### Utilize figures when necessary and not just ordinary and insipid statements.

Using specific facts and figures can heighten your article because it makes it authoritative. But do not make it too formal, it should be light and easy in theme and flow; like a friendly teacher having a little chat with an eager student.

# Writing a Resource Box that Makes People Click!

The Internet is the information highway. This phrase has been used so many times it should be nominated for the Internet Cliché Award. People that go to the Internet are subdivided into groups, but generally, they are out to search for information. Whether for gaming, business, fun or anything else the Internet has provided us with information that has proved to be very beneficial.

In recent years many people have learned the secrets of Search Engine Optimization. More and more sites have seen the effects articles have done for the traffic of their sites. Some have even created sites devoted entirely to providing articles that can be read by their website visitors and have links that can lead to many sites that are related to the topics and subjects of the articles.

For example, the sites may feature many articles about a whole lot of topics. As a website visitor reads the articles they have searched for, they can find at the end of the article a resource box that can be clicked on to link them to the site that has submitted the article. Of course the article will be in relation to the site. Let's say if the article is about rotating the tires, the resource box should lead to a link to a site that sells tires or car parts.

A resource box is what you usually find at the end of an article. They will contain the name of the author, a brief description of the author, a brief description of the sponsoring site and a link. If a reader likes what they read, they will be to find out where the article came from to read more. The resource bow will be their link to the source of the article and this will entice them to go to the site and do some more reading or research for the subject or topic they are interested in.

But like the article itself, the resource box must also be **eye-catching** to demand the attention and interest of the reader. While the resource box encompasses only a small space, providing the right keywords and content for your resource box will provide more prodding for the reader to go to your site.

Many sites will allow articles to be placed on their sites because they can make use of the articles to fill their pages. They also get affiliation with other sites that can be beneficial for them as well. For the sponsoring site, when you get people to click on your resource box, you generate traffic that can be counted upon as potential customers.

**So what would be good content for your resource box?** Basically it is a small "ad" for your website, product or service and a "call to action" to get people clicking.

Resource boxes can also make use of all the creativity it can get. You only get a small space for your resource box so you had better make the most of it. Try to catch the attention of your reader with resource box content that can make them give it a second look. Unlike TV ads, you don't have visual aids to drive your point in. But you do have the power of imagination of a reader. With the right content, you can make them think and become intrigued.

Another tip is to use keywords that should be related to your site. Do not mislead your potential website visitors. Build your credibility so that more people will get enticed to visit your site and browse what you have to offer. Make the people click your resource box by providing resource box content that makes a lasting impression. You only get one chance to wow them and hundreds of chances to repulse them.

**Never underestimate the power of the resource box**. It may be small in size but they will provide a significant aid in driving traffic to your site. A boring resource box will never get a job done. Be fun and creative but at the same time show that you have a great

deal to offer, too much to ask for something that couldn't fit a paragraph? Yes and no, there are many tips and guides that can help you in doing this, the first step is realizing how important a resource box can be in making people click your link and be directed to your site.

## If You Hate Writing Articles...

Ok, we have established that articles are very important to a site and to business as an internet marketer. Articles are crucial and to keep ahead in the game, a site must have an article; it is imperative. There is one dilemma though;, not many people like writing articles.

Many website owners would rather spend their time on something else, and unless you're a big time company, you don't have the necessary resources to use on a pool of article writers. Plagiarism or copying of other articles is illegal and could easily get you into trouble, so that's not an option.

#### So what are the other options?

Well, for starters if you hate writing articles and you can't afford to hire people to write for you then don't. **Get free articles**. The first place to look at for free articles is the public domain. Here you won't have problems with copyright infringement and the following penalties and fines if you get caught for plagiarism.

**Public domain articles** are articles freely given to the public for public use. You can do whatever you want with it. You can place it on your site, name it as yours, put it in a newsletter it's your decision. Always remember though that you will have to choose an article that is very relevant to your site.

The downside to public domain articles is that since they are free for everybody, many of your competitors may have access to them as well. Since every site needs to be original and unique even though you have the same niche, this could be a predicament.

You may also have to edit them a bit to place more keywords and keyword phrases to make them better.

**PLR articles.** If you do a little searching, you can find PLR articles (private label rights) which you can brand as yours and use as you like. The problem is that many others are likely to have the same article pack as you so they won't do you much good without some hefty alterations.

Instant Article Factory. This article creation tool is amazing! If you hate article writing from scratch this will make the task so very easy on the mind and the fingers.

With IF you login to your account, choose a template for your article and fill in the blanks with a few words (your keywords etc) and then press "save" and you have a 100% unique article. It's so easy and quick that anyone can create articles in 5 minutes or less. One other way to get free article content is to **allow others to submit articles to your site**. If you have a blog, you can invite or accept article submissions. Just make sure they are going to write articles on the topic related to your site.

This would be only to augment your existing content or else all your articles will be leading to other sites since these articles have resource boxes with them that can link or direct the readers to their site. That's why it is important to have your own articles; you can use them to link your site to other sites as well.

But because writing articles is time consuming, and you want as many as possible in the shortest time, you should use software like <u>Instant Article Factory</u> to take the time out of creating articles for directories and for your sites.

## More Recommended Resources

Just like Article marketing, Youtube video posting (video marketing) is one of the hottest ways to drive drive for free to your website. This Youtube Bully course shows how newbies can **make \$3000 a month doing 30 minutes work with Youtube** video marketing!

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